

# VMI

## VALUES and MOTIVES INVENTORY

**Sam Sample**

**Date**

*This is a strictly confidential assessment report on Sam Sample which is to be used under the guidance of a trained professional. As such, the information contained in this report should only be disclosed on a 'need to know basis' with the prior understanding of Sam Sample. A full understanding of this analysis should also take account of other relevant information such as actual experience, vocational interests, skills and aptitudes.*

## VALUES SUMMARY REPORT

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### Interpersonal Values

The results on this questionnaire suggest that Sam Sample is as concerned as most people about the plight of those who are in need. As such, while she may not go out of her way to help all people, she is likely to show some sympathy for those who are genuinely in need of support.

She professes to have a high need for affiliation and considers close personal contact with people to be of great importance. This need for companionship is likely to play a high significant role in her life. By placing as much emphasis on close personal relationships as most people, she is prepared to share some of the experiences she has faced during the day and share her personal problems with others.

### Extrinsic Values

Sam Sample rates achievement as highly as most people and will gain as much satisfaction from succeeding in challenging tasks as her peers. Having said this, she is unlikely to set herself overly demanding standards simply for the respect of others. Placing a very low value on economic status and wealth, she will see very little point in pursuing further financial gain once she has achieved a comfortable lifestyle. Not in the least materialistic, she will be unimpressed by the sheer accumulation of wealth. Sam Sample expresses some concern for safety and security and will prefer to steer clear of situations in which there may be an element of risk or danger. The thought of confronting danger or engaging in hazardous pursuits is unlikely to appeal to her.

Preferring the routine and familiar, she is inclined to avoid activities which require her to face the unpredictable. Sam Sample claims to have little interest in artistic or cultural pursuits and will much prefer to deal with concrete issues. She will have little time for 'airy-fairy' abstract notions outside her usual realm of experience.

### Intrinsic Values

For Sam Sample, truthfulness and personal integrity are of importance in living one's life. Having a belief in the principles of right and wrong, she will tend to measure her own and others' actions in terms of these fundamental principles. She expresses a strong respect for authority and believes that rules and laws are meant to be obeyed and not broken. A firm defender of all that is traditional, she may perceive that standards have declined in recent years and will tend to uphold the status quo. Sam Sample is as concerned as most about the abuse of power by those in authority and like most, will expect people be made accountable for their actions. Inclined to resist the idea that Science can explain all the intricacies of life and the universe, she will quite adamant that there are areas which are beyond the reach of materialistic, mechanistic explanations.

## ADDITIONAL COMMENTS

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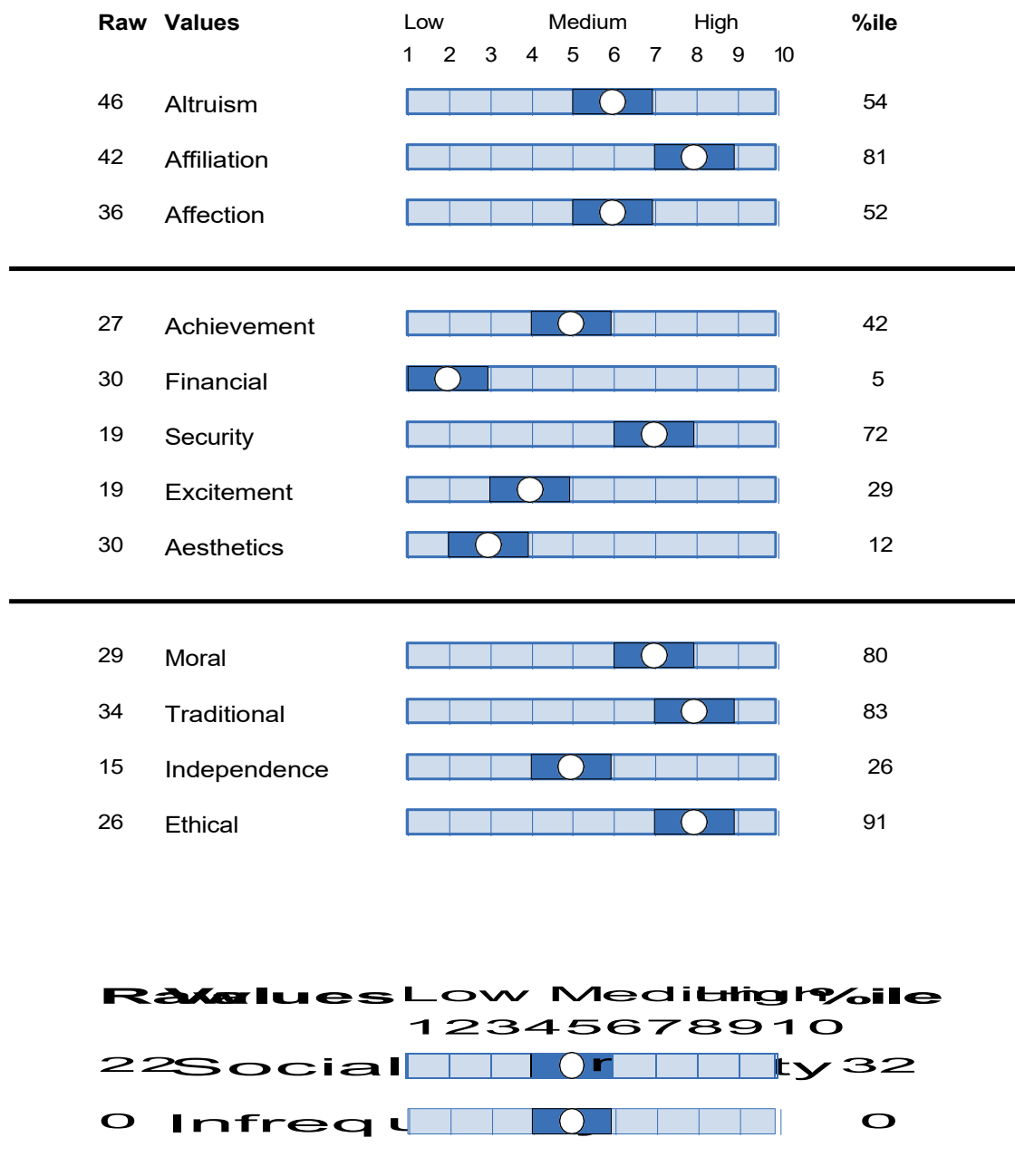
### MOTIVATING FACTORS

- Situations in which she can initiate, build and maintain interpersonal relationships.

### DE-MOTIVATING FACTORS

- Situations in which there is a lack of concern for standards of work and behaviour.
- Situations in which traditional values are undermined or questioned.
- Situations in which her personal beliefs are questioned or undermined.
- Situations which she is required to face risks and confront danger.
- Situations in which she is provided little or no opportunity to meet and interact with people.

## VMI PROFILE CHART



Reference group based on a sample of 2033 NZ Applicants.